

Tax Characteristics Framework

	Start Up	Growth	Maturity
Tax Structure	Simple	Complex	Complex & Developed
Focus	Minimization	Management & Wealth Accumulation	Management & Transition
Strategies	<ul style="list-style-type: none"> • Simple & Generic • Deferral Oriented • Cash Needs Focused • Deduction Oriented • Industry Specific 	<ul style="list-style-type: none"> • Customized • Structuring • Tax Consideration for All Major Decisions • Planning Models & Forecast Liabilities • Estate & Succession • Advanced Strategies • Integrated into Financial & Cash Management • Monitoring of Legislative Changes 	<ul style="list-style-type: none"> • Customized & Developed • Refinements • Deal Oriented • Transition Strategies • Opportunistic